

ATLANTA, GA

# WILBANKS & GOUINLOCK, LLP

Tenant Advisory + Workplace Solutions

“Tenant Advisory + Workplace Solutions helped us make difficult decisions quickly and effectively for our firm by providing excellent, multiple options and strategies to land us in the best space for our business. We are in a great place now to grow our business in a superb new space. I have already recommended TA+WS to one colleague and there will no doubt be more!”

Susan Gouinlock, Esq., Partner

## OPPORTUNITY

The client was faced with a fast-approaching lease expiration, coupled with growing concerns of how to satisfy their need for a larger & higher quality space. Transwestern identified multiple unique office opportunities to satisfy the client’s current and future space needs.

## SOLUTION

- Developed both “Stay” and “Move” plans providing the client with all available options.
- Guided the client through making informed spatial design and economic decisions to maximize the value of the new space.
- Negotiated a short-term extension of client’s current office space, at no holdover premium, to ensure a smooth transition.

## RESULTS

Tenant Advisory + Workplace Solutions was able to deliver a new space solution that will serve the clients’ needs for the future.

