



EXTRAORDINARY DELIVERED

METRO EAST

Landover, Maryland
Capital Markets

OPPORTUNITY

Transwestern was retained to sell Metro East, a 177,002-square-foot, three-building office portfolio at 8200 – 8400 Corporate Drive in Landover, Maryland.

SOLUTION

- Transwestern marketing materials emphasized 1.) The property as a unique value-add opportunity to acquire a three-building portfolio or an individual building. 2.) Close proximity to a Metro station, which is a coveted location in Suburban Maryland. 3.) The portfolio's 82% occupancy rate with upside potential. 4.) Easy access to Interstate 495/95 and Route 50.

RESULTS

An LLC led by Polinger Development Co., the acquisition unit of Polinger Co., purchased the portfolio for \$14.6 million.