

## EXTRAORDINARY DELIVERED

# LUCIDWORKS

San Francisco, California  
Tenant Advisory Services

### OPPORTUNITY

With the appointment of a new CEO in 2014, Lucidworks was poised to consolidate their two Northern California offices and make room to expand with focus.

### SOLUTION

- Execute lease dispositions for each former office and secure a new sublease of a larger space in San Francisco
- Guide space optimization through client's acquisition of related software enterprise
- Avoid unnecessary overhead by expanding to new space as needed, rather than carrying empty space between growth cycles

### RESULTS

The Tranwestern team works with Lucidworks on an ongoing basis to coordinate the timing of new buildouts for delivery aligning with the start of each sublease, as well as to integrate new talent space needs and culture into the client's CRE strategy.

