

Case Study

Cibolo Medical

Opportunity

Cibolo Medical entered the market as the city's first and only multi-specialty medical outpatient building, featuring modern infrastructure, high-quality finishes, and prime visibility at a major intersection. Despite these strong fundamentals, the property was only 49% occupied, limiting its ability to attract momentum in a competitive and growing healthcare submarket.

Services

- Targeted healthcare marketing
- Void analysis
- Strategic outreach
- Deal negotiation
- Landlord representation

Solution

Over twelve months, the team increased occupancy from 49% to 90.3% by successfully securing Kinder Haus Pediatrics, FCC MSO (Family Care Center), and Loyal Source Government Services, all of whom reinforced the building's identity as a diverse, high-quality medical hub. Cibolo Medical is now recognized as a premier location for medical providers in the region, reflecting both the building's quality and the effectiveness of Transwestern's strategic approach.

