




TRANSWESTERN
REAL ESTATE
SERVICES

SAN ANTONIO, TX

San Antonio Independent School District

Land & Building Sale | 13.6 Acres | N. Alamo Street (Pearl District)/Austin Street Complex | 11/7/2017

One of Transwestern's first assignments to achieve San Antonio ISD's goal of consolidation and cost savings was to sell approximately 13.6 acres containing the District's bus barn, administrative offices, historic office and security services. Transwestern implemented a broad-based approach to generate interest prior to the sealed bid process. A near record sales price was achieved.

The timing of the sale did not coincide with completion of the new administration building at the Fox Tech Campus so Transwestern was able to negotiate a District favorable lease back to allow the administrative portion of the function to remain at the property.

To ensure transparency of all the processes Transwestern coordinated with the District's public relations team, attended Board of Trustee meetings (including executive sessions) and met with the Superintendent and top leaders within the District.

“Transwestern's collaborative and creative approach ensured SAISD that their objectives would be achieved.”

Russell T. Noll
Executive Managing Director