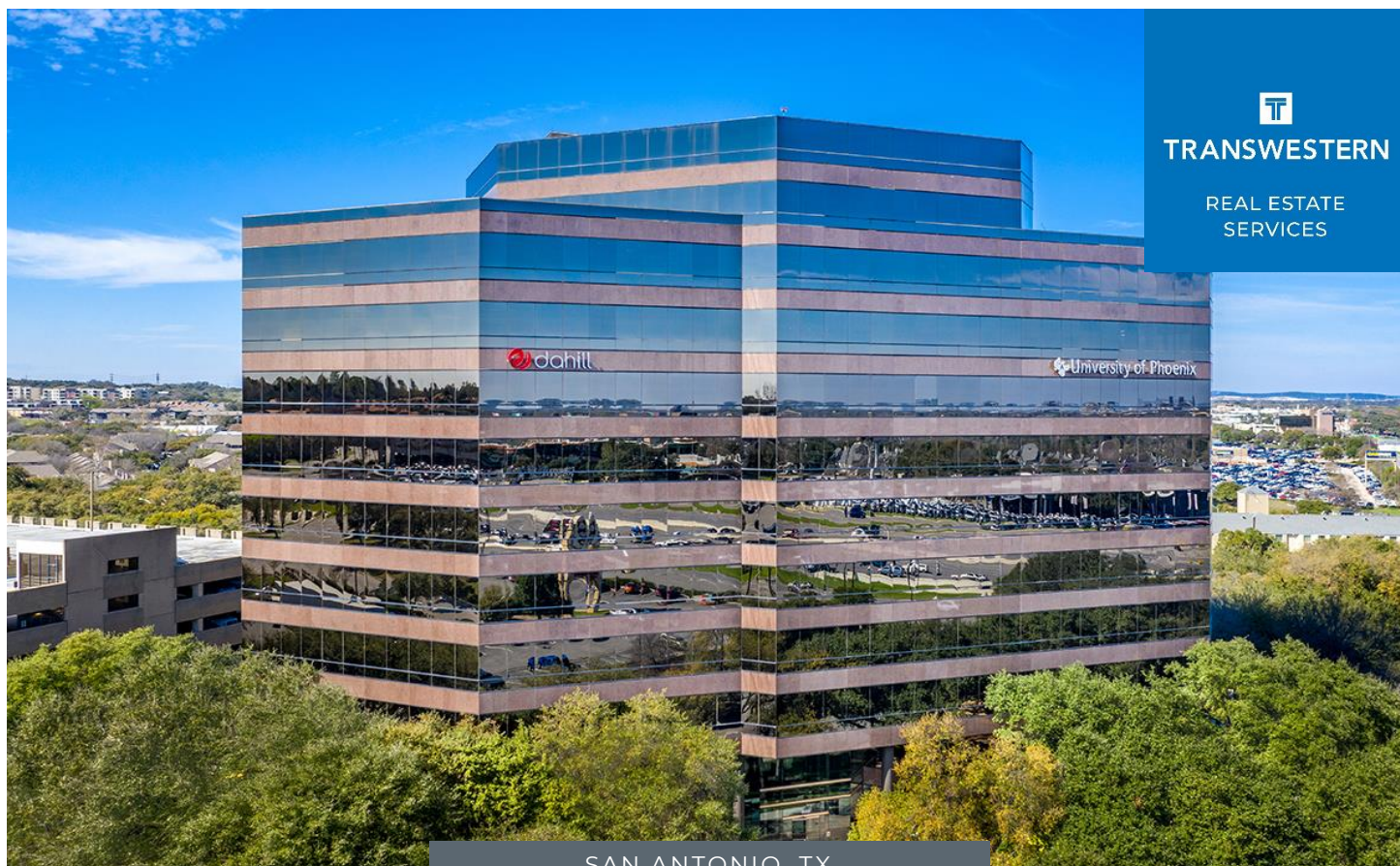




TRANSWESTERN

REAL ESTATE
SERVICES



SAN ANTONIO, TX

FOUNTAINHEAD TOWER

Agency Leasing

Fountainhead Tower is a prestigious Class A building located in the Northwest submarket of San Antonio. It is conveniently located off IH-10 with direct access to Loop 410 and just minutes from Loop 1604 and the San Antonio International Airport. In 2017, owner KBS initiated a major renovation of Fountainhead Tower. The dramatic transformation included a redesign of the lobby creating luxury entries and business gathering environments.

Fountainhead Tower had two full-floor tenants close their San Antonio location. By partnering with ownership and creating a broker-friendly environment, Transwestern introduced a unique spec-suite program and customized marketing to potential tenants in 2019. Transwestern leased a full 19K square foot floor within 9 months after the tenant vacated their space and were able to perform an early termination buyout to backfill the second floor prior to the tenant's lease expiration.

Transwestern has currently leased over 54,443 SF of new and renewal space in 2021 which will bring the building to over 88% occupancy.

“Creative marketing of newly-created amenities coupled with a unique spec-suite program and pursuit of deals from other submarkets brought this project to over 88% occupancy.”

Kelly Ralston
Senior Vice President