



TRANSWESTERN

REAL ESTATE  
SERVICES

SAN ANTONIO, TX

## FOUNTAINHEAD BUSINESS PARK

Agency Leasing

After three languishing years with no lease activity, Fountainhead Business Park I & II's owners decided to make a change and hired Transwestern.

With intentional marketing and a formulated strategy, Transwestern reintroduced the asset to the brokerage community and worked with the Economic Development Foundation to secure two new leases with firms outside of the San Antonio market within the first few months of receiving the assignment. Sorenson Communications, Inc. signed a lease for 26,370 square feet, and WW Grainger Inc. signed 43,223 square feet at the building, renewing in 2020.

Transwestern also secured a new lease with Hulu, consisting of 58,876 square feet at Fountainhead Business Park I bringing the occupancy up to 88.2%, positioning the assets for sale.

“We worked with ownership to reintroduce the asset to the market and implemented a first-of-its-kind marketing center and amenity base.”

Kelly Ralston  
Senior Vice President