

CPS Energy

Valuation, Agency Leasing, Consulting, Acquisition, and Disposition Services

CPS Energy initially hired Transwestern to represent them on a search for 65,000 square feet of office space for their customer service center.

The relationship and scope of services expanded over the course of 10 years to include real estate broker services. Transwestern was consulted in vetting opportunities and exploring options to acquire and sell real estate, as well as site selection and finding the perfect location in San Antonio for future switch yards and transfer stations.

Transwestern understood the intricacies of working with a bureaucracy, including navigating through a board-directed public entity owned by the city.

"We understand the bureaucracy and are capable of navigating through the dynamics of a board-directed public entity."

Larry Mendez, Executive Managing Director