



Boerne Independent School District

Building/Land Purchase | 0.087 Acres | 101 Johns Road | 1/9/2015

BISD's Board of Trustees developed a long-range plan for the District's campuses, including the Administrative Offices that were to move to the former Fabra Elementary building.

It was determined that the future value of the Administration property was going to be negatively affected by a small building (hair salon at the time) located at the corner of John's Road and Main Street. Although small in size, the property's uncertain future resulted in Superintendent Stelmazewski and the Board requesting Transwestern to negotiate the purchase.

This purchase had to be accomplished in a manner that did not alert the owner of the District's intent as this would potentially raise the price to an unacceptable level.

Transwestern structured a purchase of the property that allowed the District to remain anonymous initially, thereby ensuring a market price and achieving the District's goals.

“BISD's dynamic growth required timely and relevant market information in order to make long-term decisions. Transwestern delivered.”

Kelly Ralston,
Senior Vice President