



# Boerne Independent School District

Land Purchase | 19.636 Acres | 723 Johns Road | 7/8/2014

Although this transaction is slightly outside of the 5-year window for real estate transactions, its impact on BISD makes it vital to include in Transwestern's portfolio.

The BISD Board of Trustees, in collaboration with Superintendent Stelmazewski and District leaders, realized the need for a new Fabra Elementary School location. They engaged Transwestern (Russell Noll) to confidentially research and present options in the 20-acre range near (at the time) Fabra Elementary. Transwestern's research produced some viable options. Russell's knowledge of the 19.636-acre location at 723 John's Road was due to his deep history in market. Not only was the property off-market, the owners were reluctant to sell to the District.

Russell's understanding of the owner's position and the District's objectives led ultimately to a successful transaction for both parties resulting in the ideal location for Fabra Elementary School.

“We provided our clients with the vital information needed to make the best real estate decisions possible.”

Kelly Ralston  
Senior Vice President