

ATLANTA, GA

BEASLEY ALLEN LAW FIRM

Tenant Advisory + Workplace Solutions

“Transwestern helped Beasley Allen find the perfect space in Atlanta! We needed efficient space in a well-located property that created the right environment for our practice to thrive. Transwestern delivered on every requirement.”

Chris Glover, Managing Partner

OPPORTUNITY

Beasley Allen was rapidly outgrowing their space in an office condo styled building in Atlanta’s northwest submarket. They needed to find a long-term solution to expand and a workplace that more effectively represented their culture and professionalism.

SOLUTION

- Transwestern searched available alternatives throughout the Cumberland Galleria/ Northwest Atlanta submarkets to find suitable properties.
- Provided own vs. lease analysis of alternatives and consideration of multiple financial structures
- Guided Beasley Allen through comparative analysis of multiple lease alternatives, negotiations of incentives and concessions and advised on variable costs of each option including full buildout and renovation of 2nd generation space alternatives.

RESULTS

Transwestern was able to deliver a space 125% larger and 150% more efficient than the original location. The newly renovated location will serve the clients’ needs as they continue to grow their practice in Atlanta. The new Atlanta regional headquarters space was delivered by the landlord on a “turn-key” basis in 2020.

transwestern.com




TRANSWESTERN
REAL ESTATE
SERVICES

