



TRANSWESTERN

REAL ESTATE  
SERVICES



MULTIPLE CITIES

# American Freight & Mattress

Occupier Solutions

With over 200 stores around the USA, American Freight is one of the nation's largest retailers of furniture and mattresses. The organization is engaged in rapid expansion with the goal of doubling the number of locations. Typically occupying 25,000 – 40,000 SF of industrial or retail space, identifying adequate facility solutions for American Freight is challenging because of the need to provide a quality retail environment with enhanced fire sprinkler and truck loading requirements like those of an industrial facility.

Transwestern was engaged by American Freight in December 2016 to support its expansion efforts in new markets and increase the number of locations in established markets able to support additional stores. Transwestern engaged an extensive search for suitable sites in several states and provided to American Freight the ability to evaluate multiple cities and sites at the same time.

Utilizing Transwestern's proven methodology of multi-market site selection and transaction management, Transwestern has completed over 50 transactions on behalf of American Freight and continues to support American Freight in its expansion program.

“We continue to support American Freight in their expansion program.”

John Vaught  
Senior Vice President