



 **TRANSWESTERN[®]**



JIM FIJAN is a 35-year veteran of the commercial real estate business and considered one of the most successful commercial sales professionals in the Phoenix area. Jim’s unprecedented level of success has provided his clients the opportunity to draw from his experience to ensure the best possible results to their transactions. Over his career he has negotiated ±120 million square feet in transactions with an aggregate transaction volume in excess of \$14 billion. Jim has obtained record per square foot pricing in every submarket in the Phoenix area.

Jim Fijan and his team recently joined Transwestern’s Phoenix office. Jim brings extensive experience in capital markets completing many of the market’s largest and most complex transactions. Jim’s focus is listing property for sale, supporting landlord leasing services, sourcing opportunities in office, land, build-to-suit and development along with pairing institutional capital with operating partners. As Executive Managing Partner, Jim will partner with Transwestern’s City Leader, Mark Stratz, to expand the firm’s brand, grow all service lines, recruit rising talent and enhance client service.

Jim and his partners look forward to continuing long standing relationships and forming many more.

Notable Metro Phoenix Office Sales



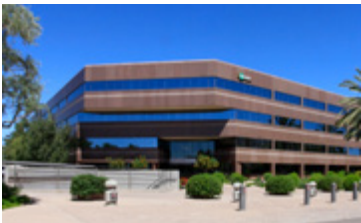
DESERT STORAGE PORTFOLIO
ARIZONA, NEVADA & TENNESSEE
sales price: \$330,000,000
square feet: ±1,511,610
sale date: 06/05/17



COLLIER CENTER
201 East Washington Street
PHOENIX
sales price: \$176,750,000
square feet: ±569,597
sale date: 06/28/07



24TH AT CAMELBACK
2375 EAST CAMELBACK ROAD
PHOENIX
sales price: \$100,000,000
square feet: ±302,209
sale date: 06/14/18



GATEWAY PORTFOLIO
426, 432, 410 North 44th Street
PHOENIX
sales price: \$96,000,000
square feet: ±432,592
sale date: 07/20/07



GALLERIA CORPORATE CENTRE (SOLD 2X)
4301 & 4343 North Scottsdale Road
SCOTTSDALE
sales price: \$68,600,000
square feet: ±537,110
sale date: 09/27/13



TEMPE GATEWAY (SOLD 2X)
222 South Mill Avenue
TEMPE
sales price: \$66,100,000
square feet: ±263,936
sale date: 12/21/12



CORPORATE AT PIMA CENTER
9000 & 9200 East Pima Center Parkway
SCOTTSDALE
sales price: \$56,500,000
square feet: ±271,782
sale date: 04/05/18



MCDOWELL MOUNTAIN BUSINESS PARK
16425 N Pima Rd & 16552 N 90th Street
SCOTTSDALE
sales price: \$53,150,000
square feet: ±255,573
sale date: 10/16/17



BILTMORE CENTER
2390, 2394 & 2398 East Camelback Road
PHOENIX
sales price: \$163,100,000
square feet: ±633,459
sale date: 07/30/15



ESPLANADE IV & V
2555 & 2575 East Camelback Road
PHOENIX
sales price: \$155,000,000
square feet: ±436,076
sale date: 09/27/05



PHOENIX PLAZA
2901 North Central Avenue
PHOENIX
sales price: \$118,000,000
square feet: ±848,310
sale date: 09/10/04



FREEPORT MCMORAN CENTER
333 North Central Avenue
PHOENIX
sales price: \$110,000,000
square feet: ±249,012
sale date: 11/04/14



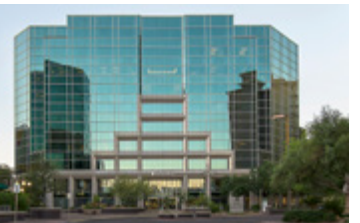
AMERICAN EXPRESS CENTER
3151 & 3202 West Behrend Drive
PHOENIX
sales price: \$91,500,000
square feet: ±513,361
sale date: 05/11/15



HAYDEN FERRY LAKESIDE II
60 East Rio Salado Parkway
TEMPE
sales price: \$86,000,000
square feet: ±299,540
sale date: 02/10/12



BLACKSTONE PORTFOLIO
PHOENIX
sales price: \$78,100,000
square feet: ±577,948
sale date: 01/15/16



ESPLANADE III
2415 East Camelback Road
PHOENIX
sales price: \$74,300,000
square feet: ±218,266
sale date: 03/10/15



PIMA CENTER PORTFOLIO
Loop 101 & Via de Ventura Boulevard
SCOTTSDALE
sales price: \$60,000,000
square feet: ±547,877
sale date: 05/31/11



EAST GATEWAY CENTER
4646 & 4686 East Van Buren Street
PHOENIX
sales price: \$59,200,000
square feet: ±232,000
sale date: 05/18/06



BILTMORE COMMERCE CENTER (SOLD 2X)
3200 East Camelback Road
PHOENIX
sales price: \$58,800,000
square feet: ±259,730
sale date: 12/30/05



100 CENTERPOINT
100 West University
TEMPE
sales price: \$57,500,000
square feet: ±298,954
sale date: 12/19/13



PARADISE VALLEY CORPORATE CENTER
4835 East Cactus Road
SCOTTSDALE
sales price: \$52,500,000
square feet: ±198,501
sale date: 12/20/06



GAINEY CENTER I (SOLD 2X)
8601 North Scottsdale Road
SCOTTSDALE
sales price: \$52,000,000
square feet: ±140,756
sale date: 04/11/07



THISTLE LANDING PORTFOLIO
4801, 4805 & 4811 East Thistle Landing
PHOENIX
sales price: \$51,250,000
square feet: ±282,503
sale date: 09/22/2015



5090 / SCOTTSDALE FINANCIAL CENTER III
PHOENIX / SCOTTSDALE
sales price: \$51,000,000
square feet: ±327,267
sale date: 12/16/13



JIM FIJAN

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