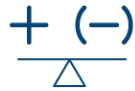




1.42B

Inventory SF



5.98M

Net Absorption SF



5.4%

Direct Vacancy



8.8%

Total Availability



14.78M

Under Construction SF



\$9.34

Full Service Rent PSF

Chicago Industrial Market Continues to Normalize

Market Observations

- The Chicago industrial market showed signs of stabilizing in the fourth quarter of 2025, as sublease availability eased from its recent high and tenant demand held steady. Construction levels stayed low, reinforcing a market that is returning to pre-pandemic patterns.
- Direct leasing activity in the fourth quarter reached 12.1 MSF, marking a 19.3% increase compared to the same period last year. However, leasing activity remains well below the pandemic peak of 23 MSF in the fourth quarter of 2021. The largest new lease signed in the fourth quarter was RJW Logistic Group preleasing 2.1 MSF proposed distribution center at 26351 W. 143rd St. in Plainfield.
- Construction activity remained slow in the fourth quarter, with 14.8 MSF under construction, a 9.5% decline from the same period last year. Building deliveries totaled 2.7 MSF, consistent with the quarter's slow pace and still well below typical quarterly levels. Of the buildings under construction, 61.6% are preleased, reflecting an ongoing cautious market and strong emphasis on build-to-suit projects.
- Sublease additions have slowed, tenant demand has stabilized, and development remains stable, keeping overall conditions relatively steady. Market indicators point toward continued normalization.

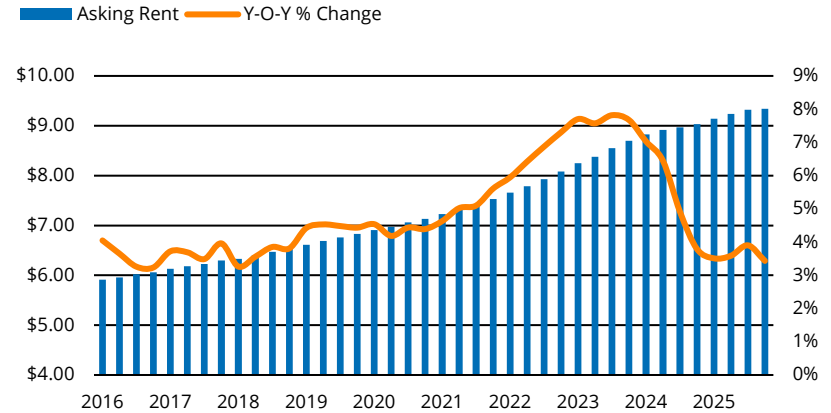




CHICAGO INDUSTRIAL MARKET | Q4 2025

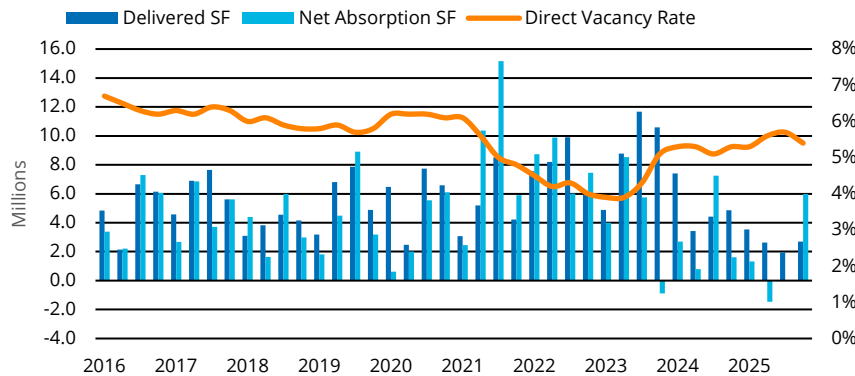
- Net absorption** in the fourth quarter of 2025 totaled positive 5.9 MSF, comprised of 3.99 MSF of warehouse-distribution space and 2 MSF of manufacturing space. The South Suburban submarket recorded the highest absorption for the quarter, with 1.4 MSF of positive absorption.
- The **direct vacancy rate** decreased by 30 basis points in the fourth quarter to 5.4%. The overall vacancy rate, which includes sublease space, decreased by 20 basis points to 5.9%. The North Chicago submarket recorded the highest vacancy rates this quarter, with 10.0% direct and 10.2% overall, continuing its trend of elevated vacancy levels.
- The average **asking rent** for the Chicago metro area was \$9.34 PSF in the fourth quarter, up 3.4% year over year. Despite continued increases in rental rates, the pace of growth has moderated, remaining at one of the lowest year-over-year growth rates recorded since early 2018.
- The **construction pipeline** has continued to shrink, with 14.8 MSF of industrial space under construction in the fourth quarter, significantly lower than the peak of 40 MSF in the first quarter of 2023. There was 2.7 MSF delivered in the fourth quarter, a slight increase from the nine-year low recorded in the previous quarter.

ASKING RENT



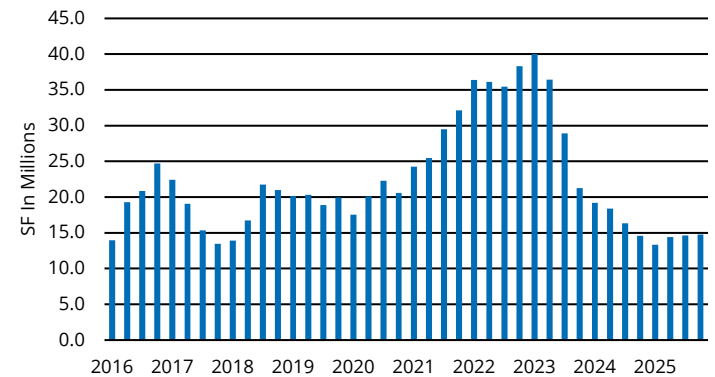
Source: CoStar, Transwestern

DELIVERY IMPACT ON KEY INDICATORS



Source: CoStar, Transwestern

UNDER CONSTRUCTION



Source: CoStar, Transwestern



CHICAGO INDUSTRIAL MARKET | Q4 2025

MARKET INDICATORS TABLE

By Submarket | Q4 2025

| SUBMARKET | INVENTORY SF | DIRECT VACANT SF | DIRECT VACANCY RATE | OVERALL VACANCY RATE | UNDER CONSTRUCTION SF | NET ABSORPTION SF | 2025 NET ABSORPTION SF | ASKING RENT PSF, NNN |
|-------------------------------|----------------------|-------------------|---------------------|----------------------|-----------------------|-------------------|------------------------|----------------------|
| FOX VALLEY | 68,290,843 | 3,900,896 | 5.7% | 6.2% | 565,210 | 316,756 | (738,276) | \$8.52 |
| 155 / 180 SOUTHWEST CORRIDORS | 270,667,326 | 17,600,672 | 6.5% | 7.1% | 4,050,504 | 567,582 | (570,415) | \$8.24 |
| 188 CORRIDOR | 79,028,416 | 3,337,862 | 4.2% | 4.5% | 1,569,744 | 457,751 | 1,218,455 | \$8.47 |
| INDIANA | 67,485,360 | 2,258,984 | 3.3% | 4.0% | 1,373,849 | 123,194 | 1,216,963 | \$8.75 |
| KENOSHA | 53,485,174 | 4,960,910 | 9.3% | 9.4% | 737,788 | 772,689 | 1,764,961 | \$6.97 |
| LAKE COUNTY NORTH | 43,448,013 | 2,447,061 | 5.6% | 5.7% | 0 | 427,270 | 1,056,932 | \$9.09 |
| LAKE COUNTY SOUTH | 47,199,399 | 2,877,354 | 6.1% | 6.3% | 0 | (3,612) | 127,007 | \$10.91 |
| MCHENRY COUNTY | 33,097,761 | 705,140 | 2.1% | 2.1% | 131,200 | 50,665 | 130,519 | \$9.35 |
| NORTH CHICAGO | 68,690,337 | 6,878,017 | 10.0% | 10.2% | 67,593 | 407,696 | (341,799) | \$12.71 |
| NORTH COOK | 53,215,090 | 3,023,944 | 5.7% | 6.2% | 351,520 | 337,467 | 297,297 | \$11.95 |
| NORTH DUPAGE | 41,223,570 | 1,339,867 | 3.3% | 3.4% | 0 | 207,163 | 472,522 | \$9.56 |
| NORTHWEST | 91,135,817 | 4,680,571 | 5.1% | 5.5% | 1,420,405 | 671,773 | 1,092,930 | \$11.07 |
| O'HARE | 102,681,254 | 3,921,417 | 3.8% | 5.0% | 181,579 | (458,451) | (1,801,999) | \$11.18 |
| SOUTH CHICAGO | 113,075,557 | 6,459,128 | 5.7% | 5.7% | 180,900 | 196,368 | (300,423) | \$9.83 |
| SOUTH SUBURBAN | 91,516,247 | 3,065,840 | 3.4% | 4.2% | 1,087,123 | 1,417,910 | 1,140,246 | \$8.75 |
| SOUTHWEST | 34,345,500 | 1,133,483 | 3.3% | 3.3% | 0 | 91,509 | 1,217,988 | \$6.84 |
| UPPER NORTHWEST | 51,041,198 | 3,107,950 | 6.1% | 6.0% | 2,565,000 | 260,244 | (146,287) | \$5.66 |
| WEST COOK | 73,018,852 | 3,969,632 | 5.4% | 6.0% | 252,171 | 50,475 | (84,017) | \$9.61 |
| WEST SUBURBAN | 39,267,341 | 1,054,114 | 2.7% | 3.0% | 243,915 | 89,882 | 76,010 | \$11.25 |
| TOTAL | 1,421,913,054 | 76,722,841 | 5.4% | 5.9% | 14,778,501 | 5,984,330 | 5,828,615 | \$9.34 |

Source: CoStar, Transwestern

MARKET INDICATORS TABLE

By Property Type | Q4 2025

| SUBMARKET | INVENTORY SF | DIRECT VACANT SF | DIRECT VACANCY RATE | OVERALL VACANCY RATE | UNDER CONSTRUCTION SF | NET ABSORPTION SF | 2025 NET ABSORPTION SF | ASKING RENT PSF, NNN |
|------------------------|----------------------|-------------------|---------------------|----------------------|-----------------------|-------------------|------------------------|----------------------|
| WAREHOUSE-DISTRIBUTION | 1,091,943,831 | 61,251,357 | 5.6% | 6.1% | 14,207,901 | 3,987,903 | 7,309,965 | \$9.12 |
| MANUFACTURING | 329,969,223 | 15,471,484 | 4.7% | 5.2% | 570,600 | 1,996,427 | (1,481,350) | \$10.10 |
| TOTAL | 1,421,913,054 | 76,722,841 | 5.4% | 5.9% | 14,778,501 | 5,984,330 | 5,828,615 | \$9.34 |

Source: CoStar, Transwestern



Research Methodology

The information in this report is the result of a compilation of information on industrial properties located in the Chicago metropolitan area. This report includes single-tenant, multi-tenant and owner-user properties and excludes properties owned and occupied by a government agency. Inventory is defined as existing Class A, B and C industrial/flex properties, 10,000 square foot minimum rentable base area.

About Transwestern

Four dynamic, integrated companies make up the Transwestern enterprise, giving us the perspective to think broadly, deeply and creatively about commercial real estate. Clients and investors rely on us for expertise that spans institutional and opportunistic investment, development, hospitality, and brokerage and asset services. Our award-winning, collaborative culture empowers team members with resources and independence to work across boundaries in pursuit of innovative solutions, reinforcing a reputation for service excellence that translates to measurable results. Through offices nationwide and alliance partners around the globe, we positively impact the built environment and our communities while fostering a work climate that champions career vitality for all. Learn more at transwestern.com and @Transwestern.

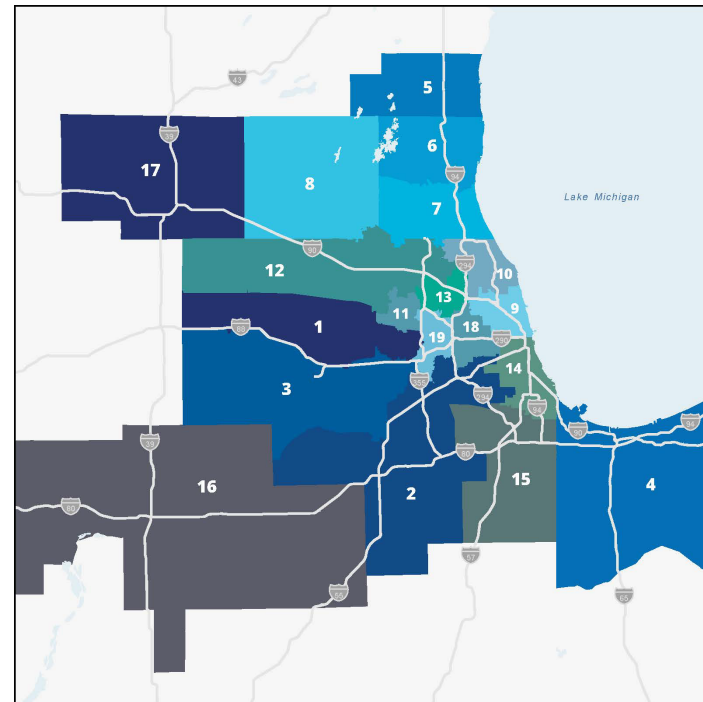
For more information

Caitlin Ritter

Midwest Regional Research Director
Caitlin.Ritter@transwestern.com
312.881.7009

Tanita Bradley

Market Research Manager
Tanita.Bradley@transwestern.com
312.558.3895



Chicago Industrial Submarkets

- 1 Fox Valley
- 2 I-55 / I-80 Southwest Corridors
- 3 I-88 Corridor
- 4 Indiana
- 5 Kenosha
- 6 Lake County North
- 7 Lake County South
- 8 McHenry County
- 9 North Chicago
- 10 North Cook
- 11 North DuPage
- 12 Northwest
- 13 O'Hare
- 14 South Chicago
- 15 South Suburban
- 16 Southwest
- 17 Upper Northwest
- 18 West Cook
- 19 West Suburban

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