



*Capital Markets  
& Asset Strategies*

# MIDWEST



*REGIONALLY COMMITTED*  
**NATIONALLY CONNECTED**

# *We have it all*

We are one unified team. Our combination of people, experience, intelligence and network allows for real-time, cross-collaboration. Through our connected network, you have the support of our entire team. We work hard to ensure that each client, each asset and each opportunity receives the attention and dedication it deserves.

## *We create custom solutions*

We believe that every asset is unique and requires its own custom strategy and solution. We work with you to develop a “right now” plan and work toward aligning with your investment goals.

## *We go further*

Our services go far beyond an acquisition or disposition process – we work with you throughout the entire life-cycle of your asset(s) to ensure you are achieving the highest return.

## *We have unmatched expertise*

Our in depth understanding of property positioning, asset stabilization and market conditions spans locally, regionally and nationally.

## *We stay connected*

We use our combined networks to assemble the best project team for the asset. We are resourceful at obtaining debt and equity partners, as well as identifying the strongest buyers or a strong buyer pool – our contacts aren't limited by geographical boundaries.

## TRANSWESTERN FAMILY OF COMPANIES



Real Estate  
Services

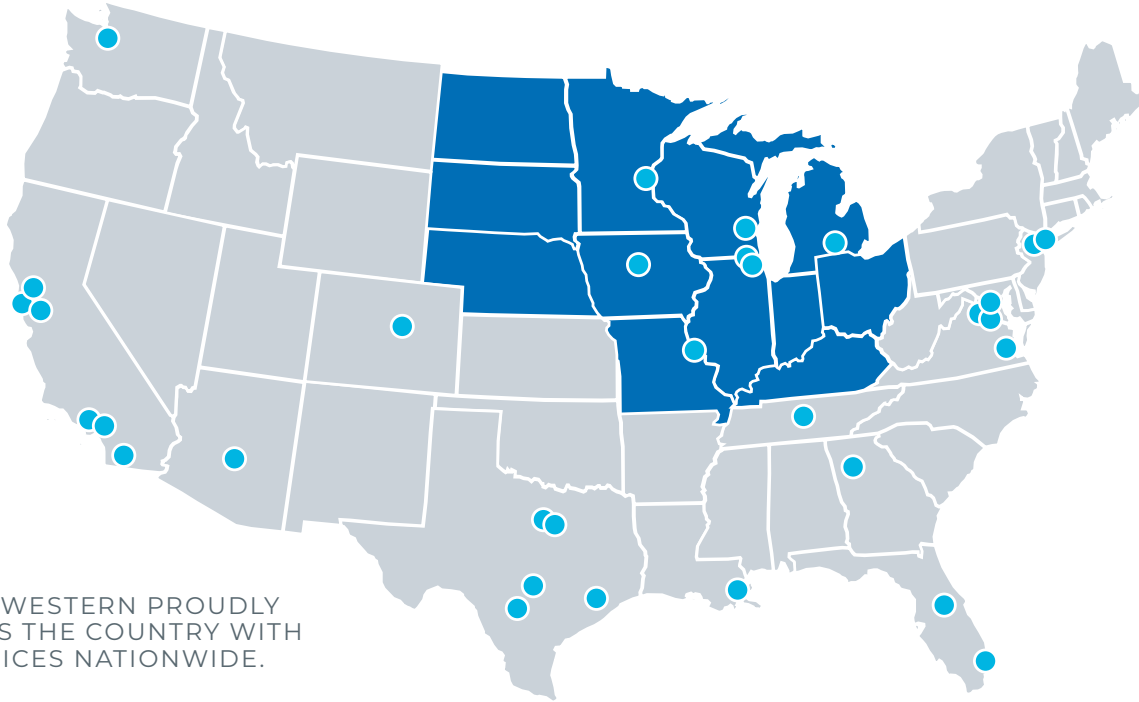


Transwestern  
Investment  
Group



Transwestern  
Development  
Company

*One Team. One Goal.*



TRANSWESTERN PROUDLY  
SERVES THE COUNTRY WITH  
33 OFFICES NATIONWIDE.

## YOUR MIDWEST CAPITAL MARKETS EXPERTS:



**ANDREW  
WATSON**  
CHICAGO



**ALEX  
GENOVA**  
CHICAGO



**PAUL  
BARILE**  
CHICAGO



**DAVID  
KIMBALL**  
CHICAGO



**JC  
GRIFFIN**  
CHICAGO



**MIKE  
SALMEN**  
MINNEAPOLIS



**ERIK  
COGLIANESE**  
MINNEAPOLIS



**TOM  
PALMQUIST**  
MINNEAPOLIS



**MIKE  
DONOVAN**  
ST. LOUIS



**STEVE  
KOZARITS**  
ST. LOUIS



**BILL  
HARVEY**  
DETROIT



**MARIANNE  
BURISH**  
MILWAUKEE

## MIDWEST STRATEGIC RESOURCES:



**EMILY NICOLL**  
City Leader



**DREW YEAGER**  
Analyst



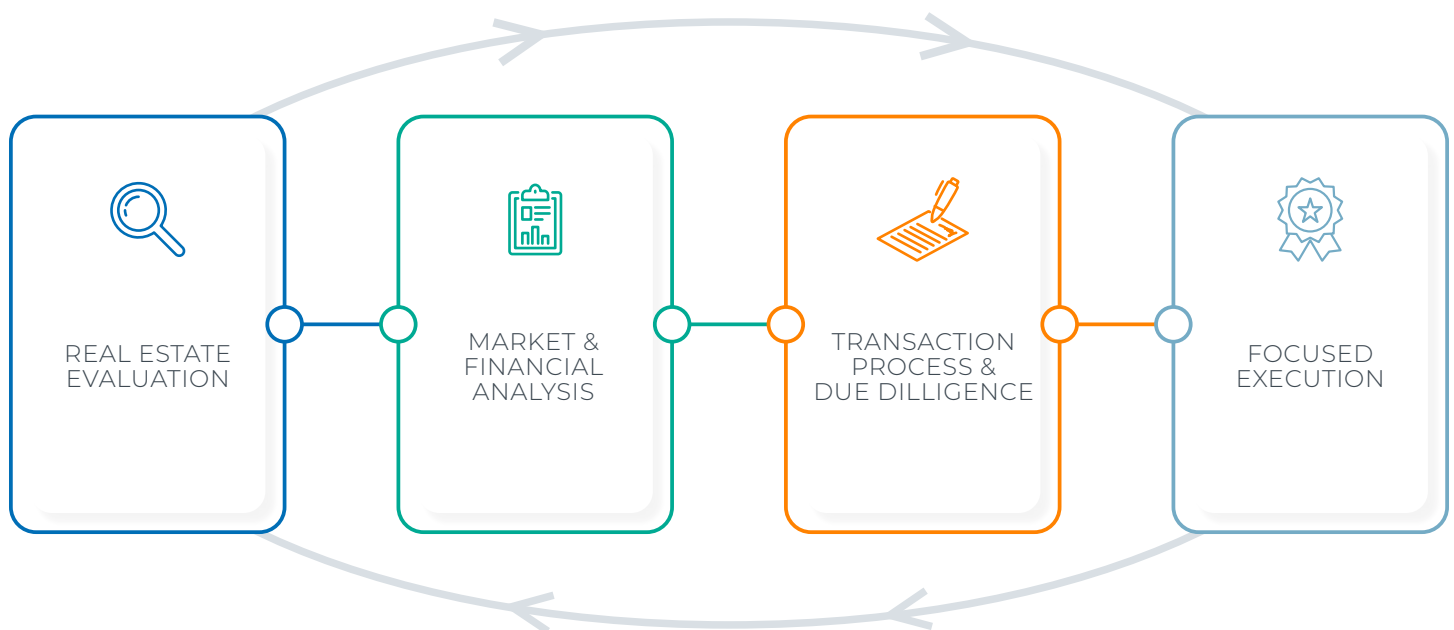
**ANDREW ASBILL**  
Debt + Structured Finance



**MATT DOLLY**  
Research

# How We Drive Value

We begin with Asset Strategy for every project we work on, ensuring your property's value is maximized and aligned with your goals. Our holistic and consultative approach ensures we advise on the best strategy for you.



*Transwestern is dedicated to providing the services that meet your needs by utilizing our unique skills and expertise.*

- 1031 Exchange
- Acquisitions
- Auction
- Debt
- Development
- Dispositions
- Due Diligence
- Equity
- Hold vs. Sell Strategies
- Joint Ventures
- Marketing
- Net Lease
- Project Management
- Recapitalization
- Receivership Services
- Repositioning
- Research & Market Studies
- Sale-Leaseback



ONE OF THE LARGEST PRIVATELY HELD FIRMS IN THE COUNTRY

**\$3.7B**

CAPITAL MARKETS TRANSACTION VOLUME

**100+**

COMBINED YEARS EXPERIENCE

**2,200+**

TRANSWESTERN TEAM MEMBERS

\*STATISTICS ARE YEAR-END 2023



AREAS OF SPECIALTY :

- OFFICE
- HEALTHCARE
- RETAIL
- INDUSTRIAL
- LAND
- HOSPITALITY
- MULTIFAMILY

SELECT TRANSWESTERN CLIENTS:



## Case Studies



### Hudson Medical Center

Hudson, WI

**Use:** Medical Office

**Size:** 160,000 SF

**Transwestern Role:** Seller Broker



### Dry Systems Technologies

Woodridge and Vienna, IL

**Use:** Industrial

**Size:** 50,550 SF Total

**Transwestern Role:** Facilitator,  
Sale-Leaseback, Ground Lease, Debt  
Transaction



### Porter's Vale Shopping Center

Valparaiso, IN

**Use:** Retail

**Size:** 277,059 SF

**Transwestern Role:** Seller Broker



## *Sam Miller Industrial Portfolio*

Northeast Minneapolis, MN

**Type:** Infill Industrial Complex

**Size:** 191,986 SF

**Transwestern Role:** Seller Broker



## *Citizen's Bank*

Boomfield Hills, MI

**Use:** Retail

**Transwestern Role:** Seller Broker,  
Special Servicer Bank Portfolio. 109  
Bank Branch Properties in 8 States.



## *Nilfisk Building*

Plymouth, MN

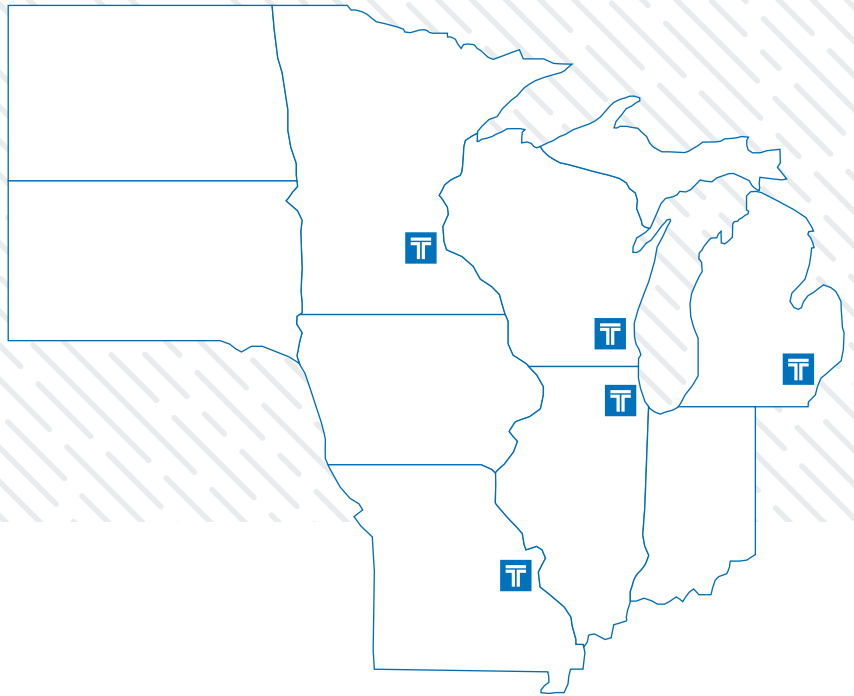
**Use:** Industrial

**Size:** 475,000 SF

**Transwestern Role:** Seller Broker,  
Management, Repositioning, Leasing

*Capital Markets  
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**LET'S WORK  
TOGETHER**



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