



EXTRAORDINARY DELIVERED

600 MARYLAND AVENUE, SW

Washington, D.C.

Occupier Solutions

OPPORTUNITY

In order to keep up with the quickly changing needs of the higher education landscape, the Graduate School needed to streamline the space they occupied while efficiently utilizing their most trafficked areas.

SOLUTION

The Transwestern Leasing and Management Team developed a study to help identify the needs of the Graduate School. By interviewing key stakeholders, they were able to identify integral drivers such as proximity to students, collaborative workspaces, and flexibility. The scenario development created by these drivers helped map out the different possibilities the Graduate School had in order to find a space that worked best for them.

RESULTS

Transwestern renegotiated with the existing building owner to reduce the current existing lease and retroact it. From there, they entered into a new long-term lease. In addition to immediate cost savings from the reduction in space, Graduate School USA received a generous allowance to totally reposition their space into a modern student experience environment. The redeveloped floor plans pitched by Transwestern significantly reduced the space for better usage and the remaining square footage was redesigned to more effectively suit the needs of students and employees regularly using the space.