



EXTRAORDINARY DELIVERED

BRANCH BANKING & TRUST

Houston, Texas
Agency Leasing

OPPORTUNITY

Branch Banking & Trust needed to expand their current location due to the need for an additional business unit. The Agency Leasing team was representing the landlord on Chasewood Technology Park.

SOLUTION

The leasing team had to negotiate a partial lease termination to facilitate the tenant's need for expansion due to the addition of a new business unit. Without the partial lease termination of another tenant, Branch Banking & Trust would have had to relocate. Branch Banking & Trust expanded and extended their lease. They leased 44,153 SF from their original lease 37,632 SF.

RESULTS

By working collaboratively, Transwestern's Agency Leasing team worked to secure the new lease on behalf of GenCap Partners.