



## EXTRAORDINARY DELIVERED

# ZAVAZONE

Rockville, Maryland | Sterling, Virginia  
Tenant Advisory Services

## OPPORTUNITY

Nathan Bortnick and Ethan Bernardi represented ZavaZone, a multi-attraction indoor adventure park, in leases for its first two locations: 27,654 square feet at 40 Southlawn Court in Rockville, Maryland, and 34,000 square feet at 45685 Oakbrook Court in Sterling, Virginia.

## SOLUTION

Nathan and Ethan represented ZavaZone at its first location in Rockville and approximately a year later at its second location in Sterling, Virginia. The Rockville location was ideal because of neighboring businesses Rockville Ice Arena and Michael & Son Sportsplex. The Sterling location was chosen for its proximity to Virginia Volleyball Center, a popular volleyball facility, as well as the building's unusually high clear ceiling heights.

## RESULTS

As of mid-2018, Nathan and Ethan are utilizing Transwestern's national platform to assist ZavaZone in a national franchise expansion. The team is currently working with Craig Maturi at Transwestern's Bellevue, Washington, office to negotiate a ZavaZone franchise in the area.