

MULTIFAMILY CAPITAL MARKETS


TRANSWESTERN
REAL ESTATE
SERVICES



LONGACRE PONDS



Fairview Heights, IL

INTEGRATED EXPERTISE

Our national team of multifamily sales advisors collaborate to identify opportunities, develop marketing strategies, and maximize the value of every transaction

A TRACK RECORD OF SUCCESS **\$17.12B** MULTIFAMILY SOLD







COMBINED STRENGTH

2520

TRANSACTIONS

212+33

OFFICES

COUNTRIES

TRUSTED ADVISORS

Access to regional, national and international qualified investors and capital sources enables us to act swiftly on investment opportunities, while an unparalleled commitment to client service builds long-term relationships.

We combine competencies in financial analysis, marketing, deal negotiation and structured finance solutions to assist private, institutional and special servicer clients with broker opinions, portfolio strategies, and dispositions and acquisitions of single properties or multi-asset portfolios.

Our team is supported by in-house research and business intelligence experts, ensuring our recommendations consider both local market dynamics and big-picture trends.

BLACKROCK

ALLIANCE
RESIDENTIAL COMPANY

AvalonBay
COMMUNITIES, INC.

Eightfold
Real Estate Capital, L.P.

FannieMae

CLARION PARTNERS

BASCOM
THE • BASCOM • GROUP

AIMCO
Apartment Investment and Management Company

FAIRFIELD
RESIDENTIAL

Morgan Stanley

HARBOR GROUP
INTERNATIONAL

LNR
Property Corporation

Northwestern Mutual

milestone
group

MetLife

Equity Residential

Prudential

PNC

Rialto

TCR
TRAMMELL CROW RESIDENTIAL

TRIMONT

REPRESENTATIVE 2022 LOCAL TRANSACTIONS

Austin / San Antonio

900 West

Austin, TX
Buyer: Hawkwood Ventures
140 units

Radius on Grove

Austin, TX
Seller: Hilltop Residential
156 units

Denver

Arboreta

Aurora, CO
Seller: Evergreen-Jewell & Vaughn LLC
268 units

Lakeridge Terrace

Denver, CO
Seller: West Warren Ave., LLC
32 units

Houston

Reserve at Westwood

Houston, TX
Seller: Confidential
706 units

Mid-Atlantic

Ashbury Courts

Laurel, MD
Seller: Confidential
156 units

Heather Hill

Temple Hills, MD
Seller: Confidential
459 units

Quiet Waters

Annapolis, MD
Seller: Confidential
390 units

Northern California

4735 Cowell Blvd

Davis, CA
Seller: Confidential
104 units

Southeast

350 NW 6th Street (Land for Multi-Family Development)

Miami, FL
Seller: Make-A-Wish Southern FL
Zoned for 124 units

Longacre Ponds

Fairview, IL
Seller: Confidential
249 units

The Sterling (Marketing)*

Baton Rouge, LA
Seller: Trimont Real Estate Advisors



MARKET EXPERTS

NATIONAL

Steve Pumper

Executive Managing Partner
972.774.2559 | M 972.679.5759
steve.pumper@transwestern.com

MID-ATLANTIC

Dean Sigmon

Executive Vice President – Director
301.896.9089 | M 703.851.0126
dean.sigmon@transwestern.com

Robin Williams

Executive Vice President – Director
301.896.9070 | M 301.922.8731
robin.williams@transwestern.com

Justin Shay

Senior Vice President
301.896.9082 | M 410.977.6308
justin.shay@transwestern.com

Michael D'Amelio

Senior Associate
301.896.9077 | M 443.823.9800
michael.damelio@transwestern.com

SOUTHEAST

Jon Kleinberg

Senior Managing Director
404.842.6506 | M 404.587.1177
jon.kleinberg@transwestern.com

Mike McGaughy

Senior Managing Director
404.842.6510 | M 770.842.5189
mike.mcgaughy@transwestern.com

Ann Wyatt

Marketing Manager
404.842.6624
ann.wyatt@transwestern.com

Audrey Stultz

Marketing Associate
404.842.6537
audrey.stultz@transwestern.com

MIDWEST

Alex Genova

Vice President
847.588.5648
alex.genova@transwestern.com

TEXAS

Austin / San Antonio

Bryan McMurrey

Managing Director
512.314.3971 | M 512.217.1295
bryan.mcmurrey@transwestern.com

Chris Stutzman

Managing Director
512.314.5203 | M 512.413.5811
chris.stutzman@transwestern.com

Tyler Gauntt

Associate
512.314.5206 / M 713.865.0878
tyler.gauntt@transwestern.com

Rye Hinkle

Associate
512.314.5215 | M 512.771.0077
rye.hinkle@transwestern.com

Houston

Ed Cummins

Senior Vice President
713.272.1288 | M 713.899.9444
ed.cummins@transwestern.com

Lupe Olivares

Vice President
713.272.1290
guadalupe.olivares@transwestern.com

Alexis Harris

Brokerage Coordinator
713.231.1618
alexis.harris@transwestern.com

WEST

Denver

Tom Wanberg

Senior Vice President
303.952.5592
tom.wanberg@transwestern.com

John Blackshire

Vice President
303.952.5603
john.blackshire@transwestern.com

Los Angeles

Josh Kaplan

Managing Director
213.430.2538
josh.kaplan@transwestern.com

Troy Lucero

Director
troy.lucero@transwestern.com
213.457.1656

Bay Area

Shivu Srinivasan

Senior Director
415.489.1746
shivu.srinivasan@transwestern.com

Robert Dau

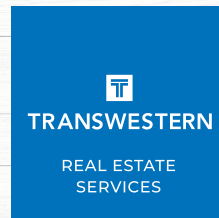
Senior Associate
415.489.1745
robert.dau@transwestern.com

Dante Giacomini

Senior Associate
415.489.1747
dante.giacomini@transwestern.com

Connor McGarty

Associate
415.489.1751
connor.mcgarty@transwestern.com



Transwestern Real Estate Services (TRS) adds value for investors, owners and occupiers of all commercial property types through a comprehensive perspective and by providing solutions grounded in sound market intelligence. Part of the Transwestern companies, the firm applies a consultative approach to Agency Leasing, Asset Services, Tenant Advisory + Workplace Solutions, Capital Markets, and Research & Investment Analytics.

Learn more at transwestern.com and @Transwestern.